

REFUGEP SINT



Message from RefugePoint's Executive Director, Sasha Chanoff

While visiting Nairobi in 2018, a refugee named Grace welcomed me into her home with a confident smile. As I began to congratulate her on running a successful business, which allowed her to support her children, she apologetically cut me off to attend to her cell phone, buzzing with customer calls.

In West Africa, a RefugePoint Resettlement Expert working on the evacuation of unaccompanied children from Libya met Oba, an eight-year-old trafficking victim separated from his mother. Oba handed the Expert a piece of paper with his mother's phone number. Over phone static, our staff person told the mother that her child was safe—that they'd soon be reunited in Europe, where she fled. Oba and Grace are now able to lead healthy, dignified lives.

There are many more stories like these for us to tell. As you can see, 2018 was a groundbreaking year for advancing lasting solutions for refugees like Oba and Grace.

The UN affirmed the Global Compact on Refugees, a new set of guidelines hailed by some as the most significant commitment to refugees in our lifetime. Two of its objectives are refugee self-reliance and third-country solutions like resettlement—the very same solutions RefugePoint advances.

In many ways, we are at the center of progress. We announced, in collaboration with many partners, a goal of reaching five million refugees in five years with programming that puts them on a path to self-reliance—a goal that we hope will precipitate a paradigm shift in humanitarian response. We are working with the UN Refugee Agency to address the dire situation in Libya and the Mediterranean by resettling thousands of refugees to European Union countries. We have the biggest team of Child Protection Experts in our history. We are piloting with the Canadian government a labor mobility project to connect refugees with companies in desperate need of employees.

The number of refugees continues to grow, and the average time they spend displaced increases as more governments close their doors to them. However, in the face of unprecedented refugee crises, our staff and supporters are rising to the challenge. We couldn't do it without you, thank you.

Son Ceff





WE FOCUS ON TWO MAIN SOLUTIONS FOR REFUGEES:



Resettlement involves permanently relocating refugees to a safe country where they can rebuild their lives.



Self-reliance involves stabilizing refugees in the countries to which they have fled and helping them regain the ability to meet their own essential needs.

Our work
to improve
resettlement
and selfreliance
outcomes
involves:

DIRECT SERVICES

Providing services to meet the needs of individuals and households.

FIELD BUILDING

Supporting other organizations to accelerate and expand programs reaching refugee populations.

SYSTEMS CHANGE

Influencing policy and decisionmakers to drive large-scale change.



RESETTLEMENT

RESETTLEMENT INVOLVES PERMANENTLY RELOCATING REFUGEES TO A SAFE COUNTRY WHERE THEY CAN REBUILD THEIR LIVES.

↑ uch like the year before, 2018 was a challenging year IVI for resettlement globally. Nationalistic and xenophobic trends continued to make it difficult for resettlement states. including the U.S., to maintain the robust programs we had come to expect in previous years. Only 50,000 refugees were able to benefit from resettlement globally in 2018, less than 5% of the 1.2 million who needed resettlement.

Despite this challenging context, RefugePoint had one of its most successful years ever. We helped an estimated 9,000 refugees access resettlement, a benchmark we had reached only twice before, in 2015 and 2016 (when global resettlement was far more robust than it is currently). This partially reflects the fact that RefugePoint's resettlement program has continued to grow even as resettlement in general has contracted, which can be attributed to the high quality of our programming. It also reflects the adaptability of our program, as we have managed to shift resources to places, populations, and activities where we can be impactful, even in challenging times.

In 2018, RefugePoint also focused on exploring complementary pathways, which include other legal pathways, aside from resettlement, that a refugee can access in order to become established in a safe home country. These complementary pathways allow refugees to relocate for employment, education, and family reunification.

Although access to these pathways is still being tested, there is hope that more refugees will benefit from complementary pathways in the future, and we're excited to be a part of the earliest stages of testing and refining program designs.

In April, we launched a complementary pathways project in Canada called the Economic Mobility Pathway Project (EMPP). The year-long pilot, funded by Immigration, Refugees and Citizenship Canada (IRCC), is being implemented in partnership with Talent Beyond Boundaries and is designed to identify 15 refugees in high-demand occupations to access employment in Canada. The pilot connects skilled refugees to Canadian employers in need of talent, and puts them on a path to permanent residency. Connecting refugees to international job opportunities opens labor mobility as a complementary solution to traditional refugee resettlement. At the Annual Tripartite Consultations on Resettlement in Geneva in June, the EMPP received positive attention, and there was enthusiasm for complementary pathways, seen as a way to offset the decline in traditional resettlement numbers. As we engage in such efforts, we continually reinforce the message that this work must in no way undermine core refugee protection mandates.

ANNE'S JOURNEY

How resettlement gave one orphaned teenager the chance to pursue her education and begin a new life with a loving family.

↑ fter witnessing the murder of her entire family in the Congo and escaping captivity, Anne fled to Nairobi and became a RefugePoint client at the age of 16. When we first met Anne, she was extremely ill, undernourished, and out of school. However, what Anne still had was hope; hope to start a new life and pursue an education.

RefugePoint helped make those dreams come true. First, we provided Anne with essential, life-saving services through our Urban Refugee Protection Program in Nairobi to help her to heal, both mentally and physically. RefugePoint services included medical support, emergency food support, and mental health counseling. Next, we advocated for Anne's resettlement, and in September 2015, just days before her eighteenth birthday, Anne was resettled to the U.S. through the unaccompanied minors (UAMs) foster care program.

Today, Anne, now 21, is fluent in English, has earned her high school diploma, lives independently, and is currently enrolled in a four-year college where she is studying Community Health. Anne was able to get her driver's license and purchase her first car, and she is contributing to the community working as a certified nursing assistant (CNA).

After her resettlement, Anne wrote to RefugePoint to say that she "couldn't have asked for a better life" and expressed special appreciation to RefugePoint's child protection and counseling teams for their constant support during her time in Nairobi.



RESETTLEMENT

EMERGENCY TRANSIT MECHANISM

Tens of thousands of refugees, from Eritrea, Somalia, and I Ethiopia, including large numbers of unaccompanied children, are risking their lives in the hands of human traffickers as they escape persecution and attempt to migrate to Europe via the Mediterranean Sea. For those who survive crossing the Sahara desert en route to Libya the most common final stop before the Mediterranean crossing—many are detained by smugglers, while others are forced into unsafe detention centers where they lack access to basic sanitation, food, and water. While awaiting opportunities to cross the Mediterranean Sea, sometimes for years, many of the refugees are subjected to torture and abuse. As a result, many refugees die in detention centers, and thousands more drown as they are crossing the Mediterranean.

In 2018, 15 RefugePoint staff members worked alongside the UN Refugee Agency on the Emergency Transit Mechanism (ETM) to evacuate refugees, including many unaccompanied minors, from dangerous detention centers in Libya to a safe center in Niamey, Niger. Once in Niger, the refugees are processed for resettlement to Canada, the U.S., or European Union countries.

Our Experts working at the ETM reported that the inhumanity and dangers these refugees faced in Libva. especially the children, are unimaginable. Grace, a RefugePoint Child Protection Officer who worked at the ETM, said: "We had about 295 children at the ETM when I was there, all unaccompanied minors. These were children who had attempted to go to Europe. The boys were running away from forced recruitment into the military, and the girls were running away from being forcefully married as minors."



"This was one of the best moments I've been able to be a part of here in Niger. I got to participate in a humanitarian flight to Italy, through which 51 refugees will be able to start a new life. I know almost all of the refugees by name, and I know their families, kids, wishes, and also their concerns. I'm really happy. This is a picture of the plane taking off!"

-RefugePoint Resettlement Expert working at the Emergency Transit Mechanism (ETM) in Niamey, Niger.

In November, we received excellent news from one of our RefugePoint Experts working at the ETM that she was able to participate in a humanitarian flight coordinated by UNHCR Niger, which allowed 51 refugees to be resettled to Italy to begin new lives in safe environments!

RESETTLEMENT HIGHLIGHTS

9,000

54 Resettlement and Child Protection **Experts helped an** estimated 9,000 refugees to access resettlement in 2018.



Child Protection Experts working across Africa and the Middle **East in 2018 - the largest Child Protection** team in our history. In 2018, the team helped 1,619 children through child protection assessments.



Economic Mobility Pathways Project (EMPP)

In December, Hortense Minishi (far right), Senior Resettlement Officer, spoke about her role in the **Economic Mobility Pathways Project (EMPP) at** the Conference to Adopt the Global Compact for Migration in Marrakesh, Morocco. In 2018, RefugePoint leaders also presented various aspects of RefugePoint's work at high-level meetings, including the Annual Tripartite Consultations on Resettlement, the Annual Consultations with NGOs, the High Commissioner's Dialogue on Protection Challenges in Geneva, and a working group focused on complementary pathways.

895

We hosted 36 trainings and trained 895 partner agency staff on resettlement and related casework in 2018.



Locations in which RefugePoint worked in 2018, spread out across 20 countries. We expanded our work to four new locations in three new countries.



RefugePoint staff members who worked alongside the UN Refugee Agency as part of the Emergency **Transit Mechanism** (ETM) to evacuate refugees, including many unaccompanied minors, from dangerous detention centers in Libya to a safe center in Niamey, Niger in 2018.



SELF-RELIANCE

SELF-RELIANCE INVOLVES STABILIZING REFUGEES IN THE COUNTRIES TO WHICH THEY HAVE FLED AND HELPING THEM REGAIN THE ABILITY TO MEET THEIR OWN ESSENTIAL NEEDS.

Most refugees tell us that they want to "stand on their own feet"—to take care of their own needs and those of their family. Much momentum was built in 2018 to advance self-reliance. In September, we launched the Refugee Self-Reliance Initiative (RSRI), which is a joint effort by a coalition of organizations, government agencies, foundations, research institutes, and other partners to promote opportunities for refugees to become self-reliant and achieve a better quality of life. The Initiative aims to improve standards of practice for refugee assistance, transitioning more quickly from emergency relief to sustainable development. As a milestone towards this paradigm change, the RSRI aims to collectively reach five million refugees with self-reliance programming in five years and, in the process, to identify the most effective models and measurements to aid the global expansion of selfreliance opportunities.

We know that self-reliance is key to refugees regaining control of their finances and futures. But how do we measure a refugee household's progress towards self-reliance? Currently, it's a glaring gap in the humanitarian's toolbox. In January, RSRI partners began testing the Self-Reliance Index (SRI), a tool which was co-created by RefugePoint and its partners for measuring the self-reliance and well-being of refugee households.

In 2018, the SRI was field-tested in three very different refugee contexts: Jordan, Mexico, and Kenya. Based on client interviews and the input of staff from partner agencies, including Mercy Corps, Danish Refugee Council, and the International Rescue Committee, the Index was improved over the course of the year.

The Self-Reliance Index represents an important step in the humanitarian community aligning around common goals and impact measurements. Eventually, the coalition hopes the tool will be widely adopted and will lead to improved program design, policies, and funding practices. Ultimately, the SRI is expected to help shape how refugee assistance is delivered to lead to better, more sustainable outcomes for refugee families.

Our Urban Refugee Protection Program (URPP) in Nairobi continued to support clients in Nairobi with direct services, including 1,747 core clients. In 2018, we provided medical care to 2.148 clients, education assistance to 317 clients, counseling to 471 clients, food assistance to 1,249 clients, and offered small business training and start-up grants that put 190 clients on the path to self-reliance. In August, the URPP launched the Apprenticeship & Vocational Skills Program (AVSP), which offers clients the opportunity to learn vocational skills through hands-on job experience and helps to foster self-reliance (see Dilek's story, opposite page).







DILEK'S APPRENTICESHIP

"I am inspired by Leonardo da Vinci, the guy who painted the Mona Lisa. He was very gifted, and he really inspires me. I hope to develop my skills and one day be like Leonardo da Vinci. I developed a passion for art when I was a little kid. I saw an artist drawing someone's portrait, and I decided, 'If this guy can do it, so can I.' I started by drawing cartoons and eventually I began drawing realistic pencil portraits. From there, I began painting."

Dilek is the first graduate of RefugePoint's Apprenticeship & Vocational Skills Program (AVSP), launched in August, which offers vocational skills training to our clients and helps to foster self-reliance. Since many refugees do not have the opportunity to obtain vocational skills through hands-on job experience, this program offers clients an opportunity to do so. Unlike traditional vocational training programs that offer courses in general topics to a large group of beneficiaries, RefugePoint works on a case-by-case basis to match individuals talents and interests to suitable training opportunities. After being awarded sponsorships, participants are assisted to identify experts within their communities willing to offer skills training. Depending on the field of study, the training lasts between two months to two years.

Dilek was matched with Kinoo Arts Studio, where he was able to develop his painting skills over a four-month period. "The artists at Kinoo Arts Studio were amazing and so was their work. When I got to the school, I decided to start by learning the basics. I started by re-learning pencil work and progressed to painting fruits, portraits, landscapes, and wildlife. I gained a lot from the vocational training, and I really appreciate the opportunity that I was given. I already have a lot of painting skills, and I believe in myself, so, I believe that I will be able to do any work that is commissioned to me."

The first group of AVSP participants was trained in a variety of skills, including motor vehicle mechanics, hairdressing, fine arts/painting, music, tailoring, garment making, and driving.



SONI'S SELF-RELIANCE GOALS

During RefugePoint's business training, clients are encouraged to set personal goals that they can work to accomplish within the first three to six months of launching their businesses. Soni, a single mother of two young children, knew exactly what she aimed to achieve: the ability to pay her rent and cover her son's school fees. Within just two months of receiving a small business grant and launching a business selling vegetables, fruits, and a popular fried dough snack called mandazi, Soni achieved both of those goals.

Soni and her family fled their home country of Congo after facing insecurity there. While fleeing, Soni became separated from her husband and has not heard from him since. After Soni and her children arrived in Nairobi in 2014, she struggled to meet her family's basic needs and relied on income from unstable jobs.

In 2018, a RefugePoint Community Navigator in Soni's neighborhood identified the family for assistance. After conducting an assessment, RefugePoint began providing the family with food assistance and school fees for Soni's eleven-year-old daughter. At that time, Soni was selected to participate in RefugePoint's livelihoods program, through which she completed business training, developed a business plan, and was granted \$200 to launch a fruit and vegetable stall.

"The biggest lesson that I learned from RefugePoint's business training is about the importance of savings. Before the training, I always used all of my profit. I wasn't aware that I needed to divide my income into profits, money to re-invest in the business, and savings. I also learned a lot about having a plan for my business and setting goals," Soni shared with us.

"There are many other fruit and vegetable stalls in my neighborhood. What sets mine apart is that I also sell mandazi, and customers are drawn to my stall because my mandazi is the best. I wake up and go to the market every morning by 4:30 to buy the fruits and vegetables for my stall, and then I come home and immediately start making the mandazi before I get the kids ready for school. My clients start purchasing mandazi as early as 5:30 in the morning, so I always need to get up very early and make sure everything is ready by then. Running a food business has been very beneficial for our family. We never go to sleep hungry, and now we have a well-balanced diet."

Soni is now working hard to achieve her next target: purchasing a bed and mattress for her children. This is what self-reliance looks like.



SELF-RELIANCE HIGHLIGHTS

576

Refugees graduated from our Urban Refugee Protection Program services in Nairobi in 2018.



Partners participating in the Refugee Self-Reliance Initiative (RSRI), which launched in September 2018. Partners include organizations, government agencies, foundations, and research institutes. The RSRI aims to promote opportunities for refugees to become self-reliant and achieve a better quality of life.

Countries in which the Self-Reliance Index tool was piloted in 2018, including Mexico, Kenya, and Jordan. Lead consultant Kellie Leeson (left), helped to train the Mercy Corps outreach teams in Mafraq and Irbid.



KENYA

JORDAN



16,356

Refugees reached in Nairobi, Kenya, 2018 through outreach and education efforts.

"For the well being of the world, we have to devote ourselves to those who are displaced from their countries."

Kim Campbell, Former Prime Minister of Canada, speaking at the Better Lives Now event in New York on September 20, where we launched the Refugee Self-Reliance Initiative.

5.2

Average client family size we serve in Nairobi, Kenya.



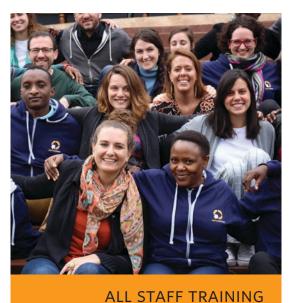
ORGANIZATIONAL HIGHLIGHTS



In June, RefugePoint was honored to receive the Espiritu Award from the Isabel Allende Foundation, and an accompanying \$100,000 to support our work, in recognition of RefugePoint's unique efforts to find lasting solutions for the world's most at risk refugees. The Espíritu Award was established in 2001 and is proactively granted to celebrate, honor and support exemplary work in the Foundation's areas of interest.



In September, RefugePoint proudly announced that Sasha Chanoff (Founder and Executive Director) and Amv Slaughter (Chief Strategy Officer), received the Schwab Foundation for Social Entrepreneurship / World Economic Forum Social Entrepreneur of the Year Award. This award recognizes the world's leading social entrepreneurs. All recipients received their awards during the World Economic Forum **Sustainable Development Impact Summit in** New York City, co-chaired by the President of Ghana, the Prime Minister of Denmark and the Prime Minister of Bangladesh.



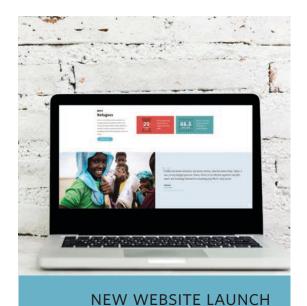
convened for a four-day staff training in Nyahururu, Kenya. We now have a strong team comprised of more than 100 members based in Cambridge, Nairobi, and Geneva offices, as well as Experts based across Africa and the Middle East. The training provided an excellent opportunity for staff to make face-to-face connections, and to ensure that the team develops a shared

understanding of important topics such

direction of the organization.

as RefugePoint's approach and the future

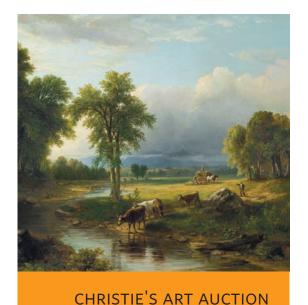
In May, the entire RefugePoint staff



In October, we launched RefugePoint's new website to provide visitors with a better sense of who we are, highlighting our mission, vision, and values as an organization. Visitors can now explore an interactive map that highlights where we work, get a better sense of the impact our work has had over the past 14 years, and read success stories featuring our refugee clients. We are excited at the possibilities presented by our new website to educate a wider audience about RefugePoint's work, and we look forward to using it as a tool to help even more at-risk refugees.



In November, RefugePoint, in partnership with Focusing Philanthropy, raised \$1,000,000 to help evacuate unaccompanied refugee children and others at great risk in Libya and in the region, resettling them to European Union countries. RefugePoint is working hand in hand with the UN Refugee Agency on these efforts to protect refugees seeking dignity and safety whose lives hang in the balance. Focusing Philanthropy, a charitable organization that supports effective nonprofits on the front lines of the world's greatest challenges, matched all donations to reach the \$1,000,000 goal.



In November, Barrie Landry and the Landry Family Foundation, longtime generous supporters and champions of RefugePoint, sold a private collection of Hudson River School paintings to benefit RefugePoint and other philanthropies that support the global refugee crisis. The paintings were offered by Christie's in the American Art sale in New York. RefugePoint is extremely grateful for Barrie Landry's longtime support of RefugePoint and the global refugee crisis, and we commend her for her innovative philanthropic efforts.

The Lifeline

Every RefugePoint donor is a valued member of a global community, working with us to create a safer and brighter future for refugees. We are grateful for all of your generous gifts. The following donors provided outstanding support (\$1,000-\$9,999) in 2018.

Roswitha and AJ Agarwal Aid for Africa Anonymous The Apatow-Mann Family Foundation, Inc. Dr. Jonathan and Monique Bamel Ken and Auli Batts The Christine A. Brown Fund Carl and Suzie Byers Sasha and Marni Chanoff Dorothy Cutting Martha Davis Deborah Smith Douglas Daniel Draper Kitty Dukakis Merrick Furst and April Dworetz

The Ettinger Foundation Richard and Toni Feinbloom John Fisk Elizabeth Floor Matthew Forti FThree Foundation Mr. and Mrs. Jonathan Grav Michael Guttag **Guttag Family Foundation** Joy Heising Lorna Brett Howard Evan Janovic William Sloane Jelin Foundation Renee and David Kaplan Robert and Joyce Kleiner

Lauren Dias and Peter Kochansky

Sirkku Konttinen

Rachel Kropa

Andra Ehrenkranz

The Lehner Fund Dylan Leiner Mr. and Mrs. William Lincoln Lynne and Jesse Lipcon Bob and Emily Morrison Pittsburgh Foundation Joan Platt Howard and Geraldine Polinger Family Foundation Marlaina and James Recknagel Joseph Rice Michael Roufa Michael B. Rukin Charitable Foundation Luly and Maurice Samuels The Susan Sarandon Charitable Foundation Seed the Dream Foundation Christopher Siege Simon Family Philanthropic Foundation Inc. Walker Family Foundation Mary Speiser Elizabeth and Oliver Stanton Foundation Christopher Trost Tzedakah Fund (Bernard and Sue Pucker) Charlie Walsh Rick and Patti Wavne Ted and Mary Wendell

John and Randi Lapidus Fund

With very special thanks to the following donors who showed extraordinary support (\$10,000-\$49,999) for our mission in 2018.

Noubar and Anna Afeyan Foundation Alchemy Foundation Ansara Family Fund Arlene Foundation Marz, Manijeh, and Tom Attar The Benevity Community Impact Fund Deborah and Gregory Brill Charles and Rita Bronfman Matt and Lisa Chanoff Stephanie Dodson Cornell and James Cornell

Family Foundation

English Family Gift Fund The Morrison and Foerster Foundation Laurie Toll Franz Goldman Sachs Gives Julian Hayward Mike and Sara Henry Holzer Family Foundation The Houssian Family Foundation Darren Manelski William P. Mayer Susan Lowenberg and Joyce Newstat Schawbel Family Fund Select Equity Group Foundation The Sherwood Family Trust Stephanie and Fred Shuman Family Foundation Sidhu Singh Family Foundation Ed Stern and Stephanie Rein

Thomas Batcho Kristi Beiter Catherine Burns Hao Chen Nancy Cliff Matthew Engler Ann Lees Tina Li Kim Norbert Brenda Peluso Ken Pruitt Peter Shirley

Sofie Vandeputte

process.

Howard Anby

We also thank our monthly

sustainers for their consistent

support and recognition that serving

refugees is a complex and ongoing

We could not have achieved all that we did in 2018 without the integral donors who generously invested (\$50,000+) in our mission to make long-term, systematic change.

May and Walt Family Charitable Fund

AJG Foundation Isabel Allende Foundation Anonymous The Charitable Foundation Elmo Foundation Focusing Philanthropy The Horace W. Goldsmith Foundation Imago Dei Fund Jester 003 Charitable Trust Landry Family Foundation Patrick J. McGovern Foundation Newman's Own Foundation Edward Roche The Shapiro Foundation Talent Beyond Boundaries UNHCR

Financial Statement

Operating Expenses

Total Operating Revenues	6,540	4,486	
Interest Income & Other	41	46	
Cooperative Agreements & Contracts	2,301	1,424	
Contributed Goods & Services	130	106	
Contributions & Grants	4,068	2,910	
Operating Revenues			
Condensed Audited Statement of Activities for the years ended Dec. 31, 2018 and Dec. 31, 2017 (in thousands)	2018	2017	

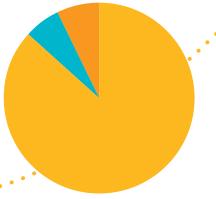
operating Expenses		
Program Services		
Africa-Wide Refugee Protection Programs	2,947	2,456
Nairobi Urban Refugee Program	1,892	1,786
Total Program Services	4,839	4,242
Supporting Services		
General & Administrative	393	363
Fundraising	349	271
Total Supporting Services	742	634
Excess (Deficiency) of Operating Revenues Over Operating Expenses		
Excess (Deficiency) related to Eunda without Department Descriptions	1 210	925

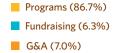
Excess (Deficiency) of Operating Revenues Over Operating Expenses		
Excess (Deficiency) related to Funds without Donor Restrictions	1,219	825
Excess (Deficiency) related to Funds with Donor Restrictions	(239)	(580)
Non-Operating Activities (Net)	20	(19)
Increase (Decrease) in Net Assets	981	226
Net Assets at Beginning of Year	5,303	5,077
NET ASSETS AT END OF YEAR	6,284	5,303

*Complete financial statements, audited by Alexander Aronson Finning CPAs, available upon request.

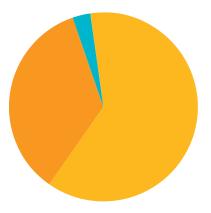
Per Generally Accepted Accounting Principles, all multi-year gifts are fully recognized in the first year of the gift. This may lead to occasional year-on-year variances in fundraising, which is normal for organizations using accrual-based accounting.

EXPENSE RATIOS





REVENUE SOURCES



- Individual Contributions & Grants (65%)
- Contributed Goods & Services, Investment & Other Income (3%)
- Cooperative Agreements & Contracts (32%)





689 Massachusetts Avenue | Cambridge, MA 02139 | Email: info@RefugePoint.org | Tel: 617-864-7800

www.refugepoint.org